



NATURAL RESOURCE PARTNERS L.P.

Investor Meetings

April 2014





Forward Looking Statements

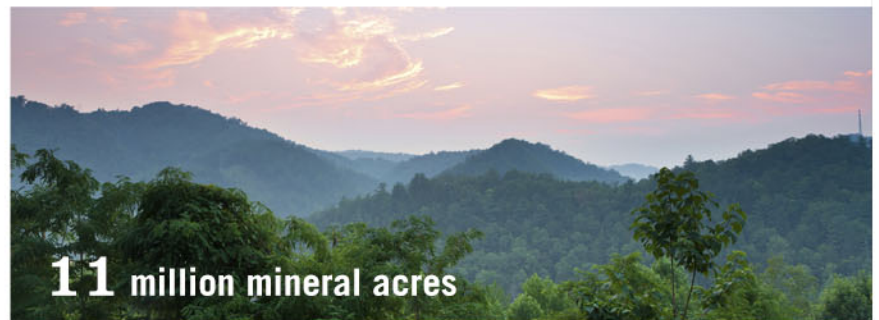
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Such risks and uncertainties include, by way of example and not of limitation: our business strategy, our financial strategy; prices of and demand for coal, hydrocarbons, aggregates and industrial minerals; estimated revenues, expenses, and results of operations; the amount, nature and timing of capital expenditures; our ability to make acquisitions; our liquidity and access to capital; projected production levels by our lessees; OCI Wyoming, L.P.’s trona mining and soda ash refinery operations; the impact of governmental policies, laws and regulations, as well as regulatory or legal changes; and global and U.S. economic conditions.

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NRP: A Growing Set of Diversified Assets





Business Overview

Overview of NRP

- **Own, manage and lease mineral properties across the U.S.**
 - 2.3 billion tons of coal reserves in three major coal producing basins
 - 500 million tons of aggregate reserves
 - Interests in over 1,300 oil and gas wells (minerals, royalties, non-operated working interests)
 - Interest in soda ash operations
 - Over 11 million mineral acres

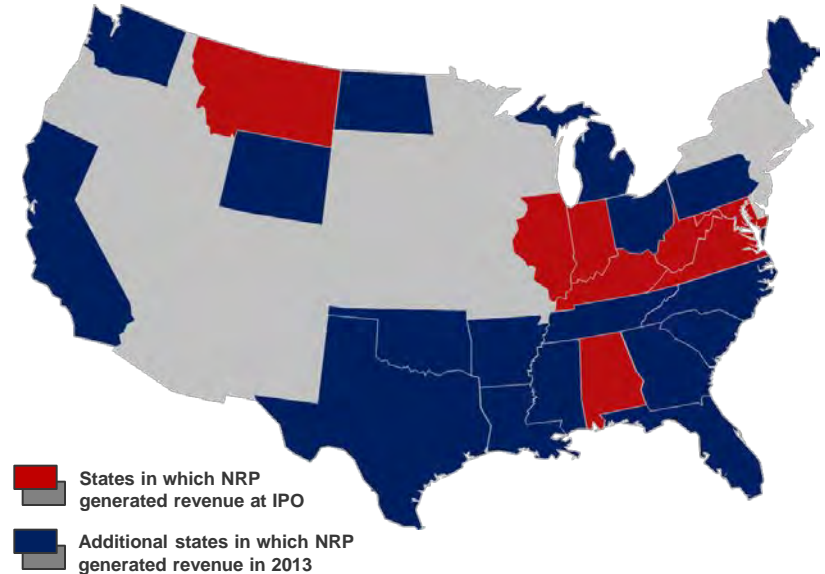
- **In coal and aggregate business, lease reserves to experienced mine operators under long-term leases in exchange for royalty payments**
 - Based on higher of % of gross sales price or fixed price / ton
 - Substantially all leases require periodic minimum payments, even if no minerals are produced

- **Own and lease infrastructure assets including transportation, handling and processing facilities and receive throughput fees**

- **2013 EBITDDA of \$316.7⁽¹⁾ million, generating industry-leading 88% EBITDDA margin**

- **Publicly traded on NYSE (“NRP”) since 2002 IPO with market cap of \$1.8 billion⁽²⁾**

Revenues from NRP’s Assets (2013)

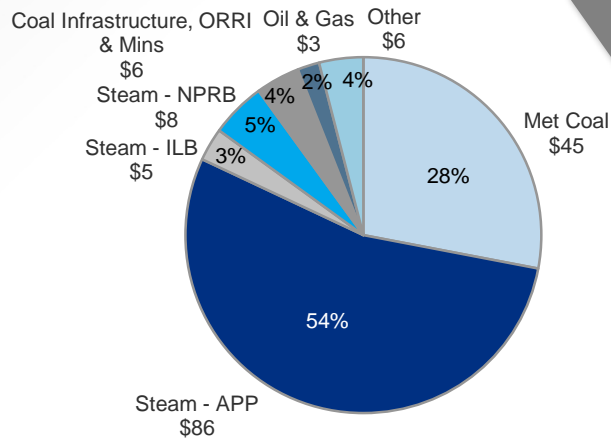


(1) See Appendix for EBITDDA reconciliation.
 (2) Market data as of April 4, 2014. Unit price of \$16.16.

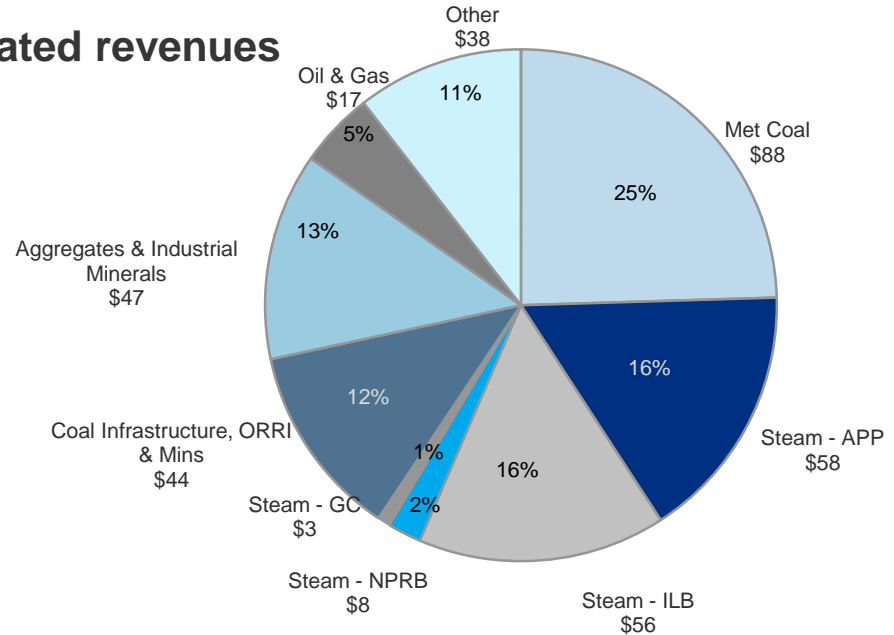


Moving Toward a More Diversified Revenue Stream

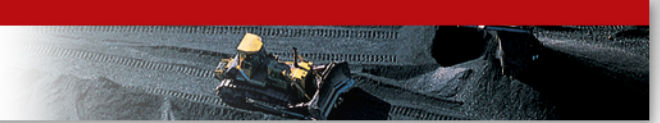
- Revenues have more than doubled since 2005
- Revenues from sources other than coal related revenues
 - Only 6% in 2005
 - 29% in 2013



Total 2005 Revenues = \$159.1mm
(\$ in millions)



Total 2013 Revenues = \$358.1mm
(\$ in millions)



Distribution Cut to Allow Additional Diversification

NRP cut distribution to \$0.35 from \$0.55 in January 2014

- **Proactive move**
 - Managing for the long-term best interest of NRP and its unitholders
- **Allows NRP to utilize current liquidity to:**
 - Invest in further diversification of the assets
 - Producing additional cash flows and creating value for investors
 - Continue to reduce debt
 - Paid \$41 million in principal payments in 1st quarter 2014
- **Reduced to a level that NRP believes is sustainable until the coal market recovers**
- **Coverage ratio**
 - 2013 - 1.06x (after elimination of special distribution from OCI)
 - 2014 - ~ 1.24x to 1.47x based on the 2014 guidance ranges



Business Strategy

Strategy	Comment
<p>1 Continue to Diversify Business</p>	<ul style="list-style-type: none"> • Further pursue both geographic as well as mineral diversification • Trona, oil and gas, frac sand provide recent examples
<p>2 Expand and Diversify Coal Reserves</p>	<ul style="list-style-type: none"> • Strong platform in multiple basins, coal types and mining methods • Maximize key relationships including Foresight and GNP
<p>3 Maximize Revenues from Existing Properties</p>	<ul style="list-style-type: none"> • Work with lessees to maximize production / revenues • Utilize unique experience and technical knowledge



Oil and Gas Revenues Expected to Double in 2014

- Own, manage and lease oil and gas mineral properties in the U.S.
 - Over 261,000 net leased oil, gas and CBM acres
 - More than 1,300 producing wells
 - Additional un-leased mineral interests throughout U.S.

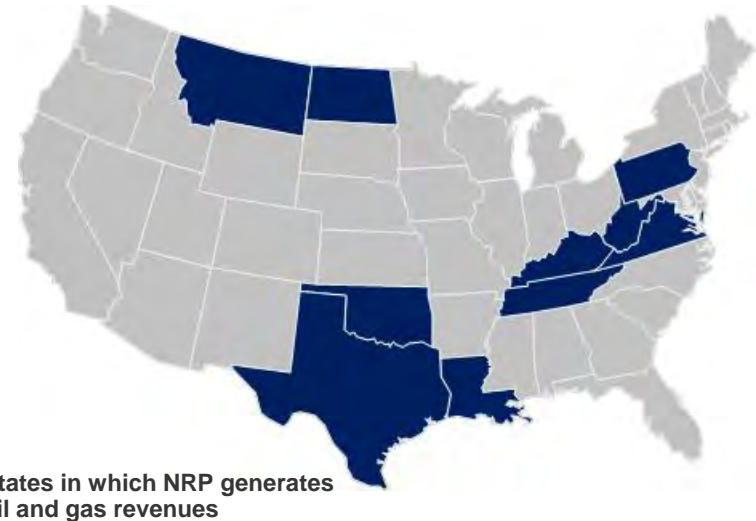
- Interest types include fee mineral ownership, overriding royalty ownership, non-operated working interests

- Continuing to lease BRP oil and gas acreage

- Oil and gas revenues only 5% of revenues in 2013, but growing due to full year of production from acquisitions and as further development occurs on NRP properties

- Expect oil and gas revenues to more than double in 2014 over 2013

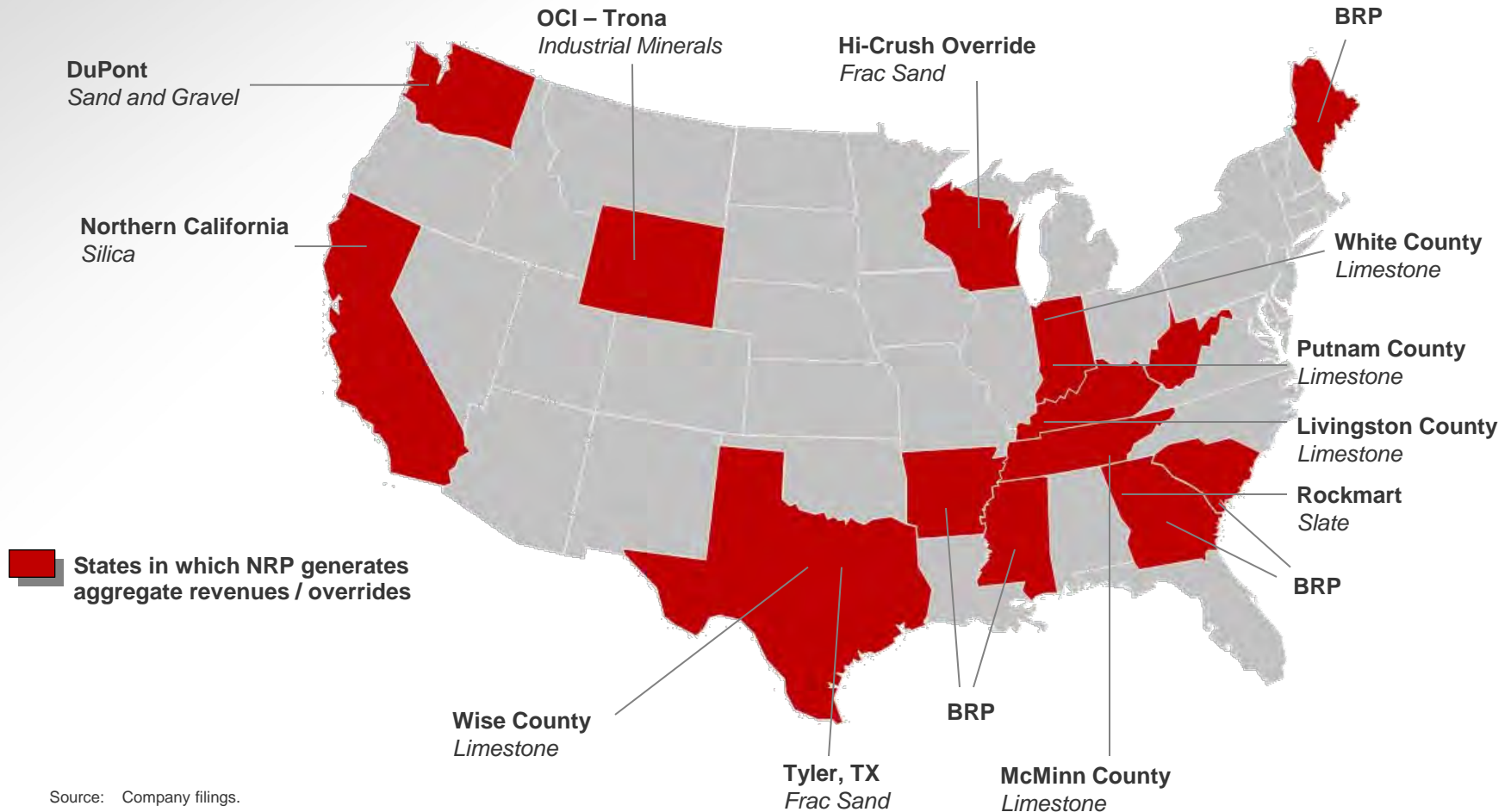
Oil and Gas Revenues from NRP's Assets





Growing Investment in Aggregates / Industrial Minerals Business

- 500 million tons of aggregates in 13 states for NRP
- 12% of 2013 total revenues, but growing
- \$41.8 million in revenues including equity investment in OCI





Diversification into Trona/Soda Ash Operations

Transaction Overview

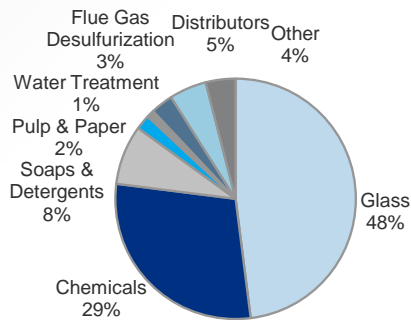
- Acquired ~49% equity interest in OCI Wyoming for \$292.5 million⁽¹⁾
- OCI produces trona and refines into soda ash
- Performance since January 2013 acquisition:
 - Recorded \$34.2 mm in revenue in 2013
 - Received \$84.5 mm in cash distributions since acquisition, \$44.8 mm of which was a special distribution.
 - Expect sustained distributions of ~\$40 mm annually

Strategic Rationale

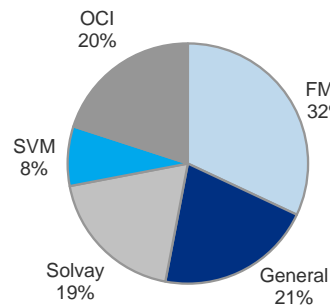
- Further diversification of NRP's revenue
 - Revenue tied to broad and diverse set of industrial markets
 - Favorable supply / demand fundamentals
 - Not a focus of environmental / geopolitical concerns
- Stable to increasing distributions and income based on long-life assets
 - Substantial trona ore reserves: 60+ year reserve life
 - Increasing income and annual distribution potential
- OCI Partnership in good financial condition
 - Invested over past 15 years for expansion, efficiency, and sustainability (funded with cash from operations)
 - Production capacity of 3.25 million tons annually
 - Ability to self-fund future expansion with \$190 million credit facility
 - Increased distribution clarity given OCI Resources LP IPO

U.S. Soda Ash Industry Dynamics

2012 Consumers of Soda Ash



U.S. Soda Ash Producers



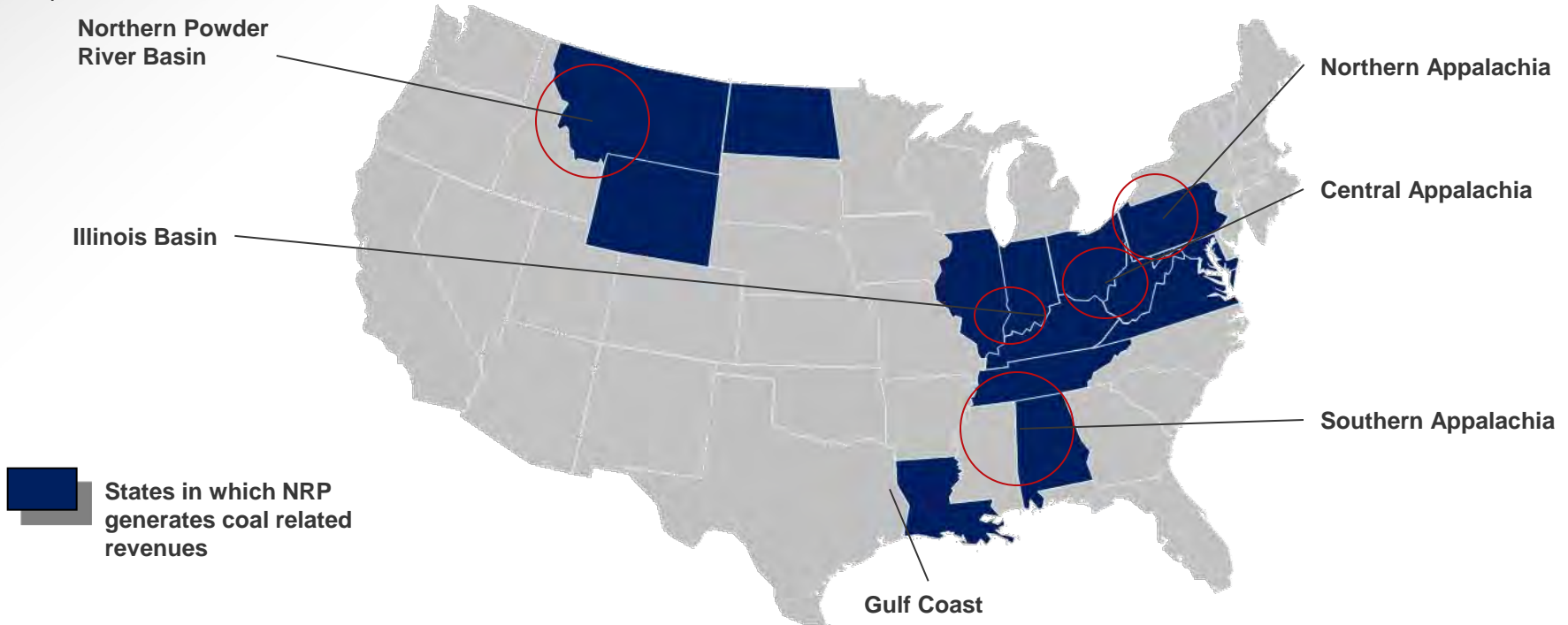
Source: Company filings and USGS.

(1) Plus an earn-out of up to a net present value of \$50 million based on OCI performance in 2013, 2014 and 2015.



Overview of NRP's Coal Business

- Diversified platform across the coal industry
- 5th largest owner of coal reserves in the U.S. – 2.3 billion tons
- Strategically located in Appalachia, Illinois Basin, Western U.S., Gulf Coast
- Since 2005 – acquisitions focused on Illinois Basin steam coal and metallurgical coal
- 2013 coal production of 53.3 mm tons and coal related revenues of \$256.5 million
- 2014 guidance – coal production of 43 mm to 50 mm tons and coal related revenues of \$205 mm to \$230 mm





Advantages of the Royalty Structure

Long-term Leases

- Leases with operators grant rights to mine and sell reserves in exchange for royalty payments
- Typical lease is 5 to 10 years, plus lessee option to renew

Industry-Leading Operating Margins

- Limited direct exposure to operating costs including environmental, permitting and labor / benefits expenses drives 88% margin in 2013
- Minimal capex or property taxes reflects predominantly “pass-through” nature of costs

Upside Potential

- Royalties calculated based on tons removed and sales price of extracted minerals
- Royalty payment calculated as the greater of (i) % of sales price or (ii) fixed price per ton

Distinct Revenue Floor

- Lessees subject to pre-established minimum rentals consisting of minimum monthly, quarterly or annual payments
- Reflect amounts NRP is entitled to receive if no mining activity occurs in a select period



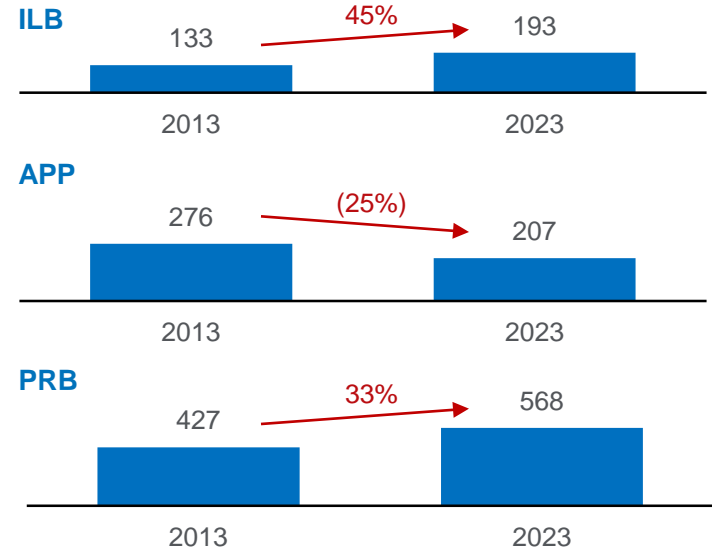
NRP's Illinois Basin Strategy

NRP's ILB Strategy

- **Illinois Basin coal is well situated to increase market share as Appalachia declines and export demand rises**
 - Growing scrubber market focused on ILB coal
 - Transportation and BTU advantage over PRB coals
 - Thicker coal seams than Appalachia means very low operating costs compared to CAPP
 - Export capability through the mouth of the Mississippi River
- **Began increasing exposure to Illinois Basin in 2005**
- **Invested ~\$586 million since 2005 on coal reserve royalty and infrastructure properties**
- **Production has increased significantly since initial investment**
 - 5% in 2005 to 25% of NRP total in 2013; expected to continue to grow
- **Projects completed in last 18 months**
 - Hillsboro – Capable of producing ~7-9 million tons on an annual basis (2013 production was 5.3 mm tons)

U.S. Thermal Coal Production Outlook

(millions of tons)



Source: SNL Coal June 2013.

Positive Macro ILB Trends

- ✓ Increased Domestic Scrubbers
- ✓ Low Cost Position
- ✓ Efficient Export Access
- ✓ High Heat Content
- ✓ Lower Regulatory / Environmental Issues



Coal Markets Today

Steam

- Coldest winter in many years creating additional demand
- Coal inventories at power plants at lowest levels in nearly a decade
- Natural gas prices are higher and storage is at near-term historical lows
- Additional power plants are being scrubbed
- Global demand for coal is increasing

Metallurgical

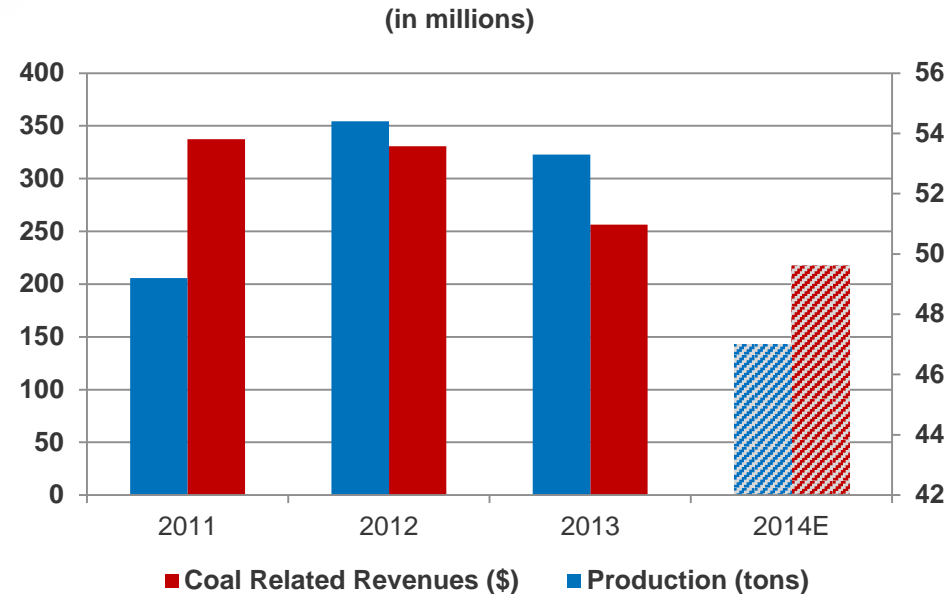
- Prices at lowest level in several years
- Market is currently being overproduced
- Australian coal is more competitive in global market due to currency exchange rates



Potential Upside From Existing Coal Assets

NRP

- In the last 2 years, coal related revenues have declined \$80 million (~25%)
- Expect an additional \$40 mm decline in 2014
- Much of decline has been attributable to price
- NRP's other diversified assets have offset much of this decline
- Much of the 2014 decline due to lessees moving off NRP property, some of which will return in future years
- Still own the same properties with potential for production and price improvements





NRP Investment Highlights

- **Limited direct exposure to operating costs, issues and risks drives strong margins**
- **Disciplined acquisition strategy provides diversified revenues and growth potential**
- **Large, diverse and strategically located natural resource base**
- **Broad and diverse customer base**
- **Majority of taxable income treated as long-term capital gains for individuals**



Appendix





EBITDDA Reconciliation

(in thousands)	12/31/13
Net income	\$172,078
Interest expense	64,396
DD&A	64,377
Impairments	734
DD&A from OCI	15,072
EBITDDA	\$316,657
Revenues	\$358,117
EBITDDA Margin	88.4%